

Bid Package 2 Pricing Sheet  
DIR-TSO-TMP-236

Department of Information Resources  
Request for Offer DIR-CPO-5127  
Accessibility, Assistive Technologies, and Related Products and Services  
Exhibit F - PRICING SHEET

COMPANY NAME:

Christal Vision, Inc 11/02/2022

**\* DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.**

For reference purposes, the formula to calculate DIR Customer Price is:  $DIR\ Customer\ Price = MSRP \times (1 - DIR\ Discount\%) \times (1 + 0.75\%)$

DO NOT make any changes to the format of the grids. Insert additional rows as needed.

| PRODUCT   |          |                            |  |                            |   |            |                         |                        |
|---|----------|----------------------------|--|----------------------------|---|------------|-------------------------|------------------------|
| Assistive Technology by Type<br>(See instruction sheet) | Category | Manufacturer / Brand       | Product Description                        | Manufacturer's Part Number | Manufacturer or Authorized Reseller (M/R) | MSRP       | DIR Discount % off MSRP | DIR Customer Price * * |
| V   | Hardware | Vispero/Freedom Scientific | TOPAZ® XL HD 20"                           | 900652-001                 | R   | \$3,504.25 | 10.00%                  | \$3,177.48             |
| V   | Hardware | Vispero/Freedom Scientific | TOPAZ® XL HD 22"                           | 900653-001                 | R   | \$3,667.00 | 10.00%                  | \$3,325.05             |
| V   | Hardware | Vispero/Freedom Scientific | TOPAZ® XL HD 24"                           | 900654-001                 | R   | \$3,945.25 | 10.00%                  | \$3,577.36             |
| V   | Hardware | Vispero/Freedom Scientific | TOPAZ® EZ HD 20"                           | 900650-001                 | R   | \$2,953.00 | 10.00%                  | \$2,677.63             |
| V   | Hardware | Vispero/Freedom Scientific | TOPAZ® EZ HD 24"                           | 900651-001                 | R   | \$3,283.75 | 10.00%                  | \$2,977.54             |
| V   | Hardware | Vispero/Freedom Scientific | TOPAZ OCR 24                               | 900730-001                 | R   | \$5,020.50 | 10.00%                  | \$4,552.34             |
| V   | Hardware | Vispero/Freedom Scientific | TOPAZ Ultra 15"                            | 900838-007                 | R   | \$3,377.25 | 10.00%                  | \$3,062.32             |
| V   | Hardware | Vispero/Freedom Scientific | TOPAZ Ultra 17"                            | 900843-007                 | R   | \$3,298.50 | 10.00%                  | \$2,990.91             |
| V   | Hardware | Vispero/Freedom Scientific | ONYX® Deskset HD 20 & Case                 | 900519-001                 | R   | \$2,770.00 | 10.00%                  | \$2,511.70             |
| V   | Hardware | Vispero/Freedom Scientific | ONYX® Deskset HD 22 & Case                 | 900520-001                 | R   | \$2,990.50 | 10.00%                  | \$2,711.64             |
| V   | Hardware | Vispero/Freedom Scientific | ONYX® Deskset HD 24 & Case                 | 900540-001                 | R   | \$3,211.00 | 10.00%                  | \$2,911.57             |
| V   | Hardware | Vispero/Freedom Scientific | ONYX® OCR 24                               | 900660-001                 | R   | \$4,343.25 | 10.00%                  | \$3,938.24             |
| V   | Hardware | Vispero/Freedom Scientific | ONYX® Pro without Surface Pro              | 900850-007                 | R   | \$3,459.75 | 10.00%                  | \$3,137.13             |
| V   | Hardware | Vispero/Freedom Scientific | ONYX® Deskset XY Table                     | 900285-007                 | R   | \$275.00   | 10.00%                  | \$249.36               |
| V   | Hardware | Vispero/Freedom Scientific | ONYX® Mini X-Y Table                       | 900534-007                 | R   | \$212.00   | 10.00%                  | \$192.23               |
| V   | Hardware | Vispero/Freedom Scientific | Focus 14 Blue (V)                          | 900727-007                 | R   | \$1,480.00 | 6.00%                   | \$1,401.63             |
| V   | Hardware | Vispero/Freedom Scientific | Focus 40 Blue (V)                          | 900728-007                 | R   | \$3,354.25 | 6.00%                   | \$3,176.64             |
| V   | Hardware | Vispero/Freedom Scientific | Focus 80 Blue (V)                          | 900729-007                 | R   | \$8,903.75 | 6.00%                   | \$8,432.30             |
| V   | Hardware | Vispero/Freedom Scientific | PEARL® Camera                              | 900280-007                 | R   | \$364.50   | 6.00%                   | \$345.20               |
| V   | Hardware | Vispero/Freedom Scientific | PEARL® Camera and OpenBook                 | 900304-001                 | R   | \$1,364.50 | 6.00%                   | \$1,292.25             |
| V   | Hardware | Vispero/Freedom Scientific | omniReader                                 | 900778-001                 | R   | \$2,874.25 | 6.00%                   | \$2,722.06             |
| V   | Hardware | Vispero/Freedom Scientific | RUBY®                                      | 900396-007                 | R   | \$644.60   | 10.00%                  | \$584.49               |
| V   | Hardware | Vispero/Freedom Scientific | RUBY® HD                                   | 900511-007                 | R   | \$754.85   | 10.00%                  | \$684.46               |
| V   | Hardware | Vispero/Freedom Scientific | RUBY® XL HD                                | 900483-007                 | R   | \$1,031.00 | 10.00%                  | \$934.86               |
| V   | Hardware | Vispero/Freedom Scientific | RUBY® 7 HD                                 | 900614-007                 | R   | \$1,361.75 | 10.00%                  | \$1,234.77             |
| V   | Hardware | Vispero/Freedom Scientific | RUBY® 10                                   | 900852-007                 | R   | \$1,569.25 | 10.00%                  | \$1,422.92             |
| V   | Hardware | Vispero/Freedom Scientific | RUBY® 10 w/OCR                             | 900851-007                 | R   | \$1,884.25 | 10.00%                  | \$1,708.54             |
| V   | Hardware | Vispero/Freedom Scientific | Keyboard, ZoomText Large-Print-White/Black | 900668-007                 | R   | \$182.15   | 5.00%                   | \$174.34               |

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|   |          |                            |   |                           |   |            |        |            |
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| V | Hardware | Vispero/Freedom Scientific | Keyboard, ZoomText Large-Print-Yellow/Black   | 900669-007                | R | \$182.15   | 5.00%  | \$174.34   |
| V | Software | Vispero/Freedom Scientific | JAWS® Home                                    | 340014-001                | R | \$1,000.00 | 5.00%  | \$957.13   |
| V | Software | Vispero/Freedom Scientific | JAWS® Home SMA (Add \$60 admin fee if purch   | SJ                        | R | \$150.00   | 5.00%  | \$143.57   |
| V | Software | Vispero/Freedom Scientific | JAWS® Pro                                     | 340026-001                | R | \$1,285.00 | 5.00%  | \$1,229.91 |
| V | Software | Vispero/Freedom Scientific | JAWS® Pro SMA (Add \$60 admin fee if purcha   | SJNT                      | R | \$320.00   | 5.00%  | \$306.28   |
| V | Software | Vispero/Freedom Scientific | OpenBook®                                     | 340176-001                | R | \$1,000.00 | 5.00%  | \$957.13   |
| V | Software | Vispero/Freedom Scientific | ZoomText Magnifier                            | 340746-001                | R | \$500.00   | 5.00%  | \$478.56   |
| V | Software | Vispero/Freedom Scientific | SMA, ZoomText Magnifier (Add \$60 admin fe    | 440861-001                | R | \$125.00   | 5.00%  | \$119.64   |
| V | Software | Vispero/Freedom Scientific | ZoomText Magnifier/Reader                     | 340766-001                | R | \$700.00   | 5.00%  | \$669.99   |
| V | Software | Vispero/Freedom Scientific | SMA, ZoomText Magnifier/Reader (Add \$60 a    | 440863-001                | R | \$175.00   | 5.00%  | \$167.50   |
| V | Software | Vispero/Freedom Scientific | Fusion Pro                                    | 340789-001                | R | \$1,810.00 | 5.00%  | \$1,732.40 |
| V | Software | Vispero/Freedom Scientific | SMA, Fusion Pro (Add \$60 admin fee if purcha | 440859-001                | R | \$430.00   | 5.00%  | \$411.56   |
| V | Software | Vispero/Freedom Scientific | Fusion Home                                   | 340787-001                | R | \$1,400.00 | 5.00%  | \$1,339.98 |
| V | Software | Vispero/Freedom Scientific | SMA, Fusion Home (Add \$60 admin fee if purch | 440856-001                | R | \$270.00   | 5.00%  | \$258.42   |
| V | Hardware | Vispero/Optelec            | ClearView C 24" Full HD                       | CVCHD24                   | R | \$3,945.25 | 10.00% | \$3,577.36 |
| V | Hardware | Vispero/Optelec            | ClearView C Full HD Speech                    | CVC-HD-OCR-24-G3-US-A-13M | R | \$4,606.75 | 10.00% | \$4,177.17 |
| V | Hardware | Vispero/Optelec            | ClearView+ 22" Full HD UFA                    | CVPFHD22UFA               | R | \$3,628.25 | 10.00% | \$3,289.92 |
| V | Hardware | Vispero/Optelec            | ClearView+ 24" Full HD Speech                 | CVPFHD24SPEECH            | R | \$4,452.50 | 10.00% | \$4,037.30 |
| V | Hardware | Vispero/Optelec            | ClearView+ 24" Full HD UFA                    | CVPFHD24UFA               | R | \$3,901.25 | 10.00% | \$3,537.46 |
| V | Hardware | Vispero/Optelec            | Compact 6 HD Speech                           | COMP-6-HD-WRLD            | R | \$1,474.00 | 10.00% | \$1,336.55 |
| V | Hardware | Vispero/Optelec            | Compact 6 HD Dock                             | COMP-6-HD-DOCK            | R | \$261.25   | 10.00% | \$236.89   |
| V | Hardware | Vispero/Optelec            | Compact 10 HD                                 | COMP-10-HD-B-US           | R | \$1,480.00 | 10.00% | \$1,341.99 |
| V | Hardware | Vispero/Optelec            | Compact 10 HD Speech                          | COMP-10-HD-US             | R | \$1,810.75 | 10.00% | \$1,641.90 |
| V | Hardware | Vispero/Optelec            | ClearView GO 15"                              | 900804-001                | R | \$3,377.25 | 10.00% | \$3,062.32 |
| V | Hardware | Vispero/Optelec            | ClearView GO 17"                              | 900841-007                | R | \$3,928.50 | 10.00% | \$3,562.17 |
| V | Hardware | Vispero/Optelec            | Traveller HD                                  | TRHDUS                    | R | \$2,546.00 | 10.00% | \$2,308.59 |
| V | Hardware | Vispero/Optelec            | ClearReader+ (Battery & AC powered)           | CR-BA-G2-US-13M           | R | \$2,251.75 | 10.00% | \$2,041.77 |
| V | Hardware | Vispero/Optelec            | ClearReader+ Advanced (w/ Mag. FP)            | CRADV                     | R | \$2,530.00 | 10.00% | \$2,294.08 |
| V | Hardware | Vispero/Enhanced Vision    | Merlin elite Pro Full Page HD/OCR 24"         | MRP1E24A                  | R | \$4,497.00 | 10.00% | \$4,077.65 |
| V | Hardware | Vispero/Enhanced Vision    | Merlin ultra 24" Flat Panel Monitor           | MR2UE24A                  | R | \$3,947.00 | 10.00% | \$3,578.94 |
| V | Hardware | Vispero/Enhanced Vision    | Merlin ultra 22" Flat Panel Monitor           | MR2UE22A                  | R | \$3,672.00 | 10.00% | \$3,329.59 |
| V | Hardware | Vispero/Enhanced Vision    | Merlin ultra 20" Flat Panel Monitor           | MR2UE20A                  | R | \$3,507.00 | 10.00% | \$3,179.97 |
| V | Hardware | Vispero/Enhanced Vision    | Merlin Full HD-mini 15"                       | 900837-007                | R | \$3,380.00 | 10.00% | \$3,064.82 |
| V | Hardware | Vispero/Enhanced Vision    | Merlin Full HD-mini 17"                       | 900842-007                | R | \$3,930.00 | 10.00% | \$3,563.53 |
| V | Hardware | Vispero/Enhanced Vision    | Acrobat HD ultra LCD 27"                      | ACDUE27A                  | R | \$3,539.00 | 10.00% | \$3,208.99 |
| V | Hardware | Vispero/Enhanced Vision    | Acrobat HD ultra LCD 24" & Case               | ACDUE24A+CASE             | R | \$3,321.00 | 10.00% | \$3,011.32 |
| V | Hardware | Vispero/Enhanced Vision    | Acrobat HD ultra LCD 22" & Case               | ACDUE22A+CASE             | R | \$3,104.00 | 10.00% | \$2,814.55 |
| V | Hardware | Vispero/Enhanced Vision    | Acrobat HD ultra LCD 20" & Case               | ACDUE20A+CASE             | R | \$2,749.00 | 10.00% | \$2,492.66 |
| V | Hardware | Vispero/Enhanced Vision    | Acrobat HD - mini ultra & Case                | ACUE13A+CASE              | R | \$2,797.00 | 10.00% | \$2,536.18 |
| V | Hardware | Vispero/Enhanced Vision    | Acrobat HD ultra large X-Y Table              | XY PLT                    | R | \$344.50   | 10.00% | \$312.38   |
| V | Hardware | Vispero/Enhanced Vision    | Acrobat HD - mini ultra X-Y Table             | XY MINI                   | R | \$221.50   | 10.00% | \$200.85   |
| V | Hardware | Vispero/Enhanced Vision    | Transformer HD/Wi-Fi/OCR                      | TRHOEA                    | R | \$3,348.00 | 10.00% | \$3,035.80 |
| V | Hardware | Vispero/Enhanced Vision    | Transformer HD/Wi-Fi                          | TRHEA                     | R | \$2,913.00 | 10.00% | \$2,641.36 |
| V | Hardware | Vispero/Enhanced Vision    | DaVinci HD Full Page OCR 24" Flat Panel Mon   | DAVP1E24A                 | R | \$4,542.00 | 10.00% | \$4,118.46 |
| V | Hardware | Vispero/Enhanced Vision    | Smart Reader HD with Console                  | SRHE1A + CON              | R | \$2,358.00 | 10.00% | \$2,138.12 |
| V | Hardware | Vispero/Enhanced Vision    | Smart Reader HD                               | SRHE1A                    | R | \$2,138.00 | 10.00% | \$1,938.63 |
| V | Hardware | Vispero/Enhanced Vision    | Amigo HD (color buttons)                      | AMHC1E7A                  | R | \$1,143.00 | 10.00% | \$1,036.42 |
| V | Hardware | Vispero/Enhanced Vision    | Amigo 8                                       | AMHD8-UMCC                | R | \$1,339.00 | 10.00% | \$1,214.14 |
| V | Hardware | Vispero/Enhanced Vision    | Jordy 8hr Battery (Black Color)               | J3RB10X19EA               | R | \$2,241.00 | 10.00% | \$2,032.03 |
| V | Hardware | Vispero/Enhanced Vision    | Pebble HD 4.3 B/W (color buttons)             | PSCH1E43A                 | R | \$694.00   | 10.00% | \$629.28   |
| V | Hardware | OrCam                      | MyEye Pro                                     | MYEYE2                    | R | \$4,010.00 | 7.00%  | \$3,757.27 |

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|---|----------|---------------------|---|-----------------|---|------------|--------|------------|
| V | Hardware | OrCam               | Read Smart                                      | OREAD-OS        | R | \$1,910.00 | 7.00%  | \$1,789.62 |
| V | Software | Duxbury             | Duxbury Braille Translator for Windows          | C14             | R | \$695.00   | 8.00%  | \$644.20   |
| V | Software | Duxbury             | Duxbury Braille Translator for Mac              | C2              | R | \$695.00   | 8.00%  | \$644.20   |
| V | Hardware | IRIE                | Looky 10  | RHN-LKY10       | R | \$1,335.00 | 10.00% | \$1,210.51 |
| V | Hardware | IRIE                | Looky 7 HD                                      | RHN-LKY7        | R | \$835.00   | 10.00% | \$757.14   |
| V | Hardware | IRIE                | Looky 5 HD                                      | RHN-LKY5        | R | \$735.00   | 10.00% | \$666.46   |
| V | Hardware | IRIE/Rehan          | Acuity 22" HD Speech by Rehan (Wireless Ren     | RHN-AC-SP       | R | \$3,935.00 | 7.00%  | \$3,687.00 |
| V | Hardware | IRIE                | Tactile Graphics Design Suite (PKG)             | THK-TVW-DST     | R | \$1,299.00 | 5.00%  | \$1,243.31 |
| V | Hardware | IRIE/Rehan          | i-Reader 2 by Rehan (Battery Included)          | RHN-IR-BAT      | R | \$2,041.00 | 6.00%  | \$1,932.93 |
| V | Hardware | IRIE                | IRIE Braille Buddy (Tiger Software Suite Includ | IRIE-BB         | R | \$1,593.00 | 6.00%  | \$1,508.65 |
| V | Hardware | IRIE                | IRIE BrailleTrac 120 (TactileView and GoBrail)  | IRIE-TRAC       | R | \$3,743.00 | 6.00%  | \$3,544.81 |
| V | Hardware | IRIE                | IRIE BrailleSheet 120 (TactileView and GoBrai   | IRIE-SHE        | R | \$4,443.00 | 6.00%  | \$4,207.74 |
| V | Hardware | IRIE/ViewPlus       | VP Embraille (Tiger Software Suite Included)    | VPT-EMB         | R | \$2,123.00 | 6.00%  | \$2,010.59 |
| V | Hardware | IRIE/ViewPlus       | VP Columbia 2 (Tiger Software Suite Included)   | VPT-COL2        | R | \$3,643.00 | 6.00%  | \$3,450.10 |
| V | Hardware | IRIE/ViewPlus       | VP Delta 2 (Tiger Software Suite Included)      | VPT-DEL2        | R | \$4,343.00 | 6.00%  | \$4,113.04 |
| V | Hardware | IRIE/ViewPlus       | VP Rogue (Tiger Software Suite Included)        | VPT-RGE-TR      | R | \$6,143.00 | 6.00%  | \$5,817.73 |
| V | Hardware | IRIE/ViewPlus       | VP SpotDot (Tiger Software Suite Included)      | VPT-SPD         | R | \$8,143.00 | 6.00%  | \$7,711.83 |
| V | Software | IRIE                | TactileView Design Software                     | THK-TVW-SW      | R | \$595.00   | 5.00%  | \$569.49   |
| V | Software | IRIE/Dolphin        | SuperNova Magnifier Software                    | DLP-SNM-SW      | R | \$475.00   | 5.00%  | \$454.63   |
| V | Software | IRIE/Dolphin        | SuperNova Magnifier with Portable USB           | DLP-SNM-USB     | R | \$570.00   | 5.00%  | \$545.56   |
| V | Software | IRIE/Dolphin        | SuperNova Magnifier & Speech Software           | DLP-SNMS-SW     | R | \$715.00   | 5.00%  | \$684.34   |
| V | Software | IRIE/Dolphin        | SuperNova Magnifier & Speech with Portable      | DLP-SNMS-USB    | R | \$810.00   | 5.00%  | \$775.27   |
| V | Software | IRIE/Dolphin        | SuperNova Magnifier & ScreenReader              | DLP-SNMR-SW     | R | \$1,435.00 | 5.00%  | \$1,373.47 |
| V | Software | IRIE/Dolphin        | SuperNova Magnifier & ScreenReader with Po      | DLP-SNMR-USB    | R | \$1,530.00 | 5.00%  | \$1,464.40 |
| V | Hardware | Magnifinq America   | Patriot ViewPoint                               | 35220           | R | \$3,037.00 | 10.00% | \$2,753.80 |
| V | Hardware | LVI-Low Vision Intl | Patriot Pro 12.9                                | 35123           | R | \$4,037.00 | 10.00% | \$3,660.55 |
| V | Hardware | Irisvision          | IrisVision Live                                 | LIVE            | R | \$3,037.00 | 10.00% | \$2,753.80 |
| V | Hardware | Irisvision          | IrisVision Inspire                              | INSPIRE         | R | \$4,037.00 | 10.00% | \$3,660.55 |
| V | Hardware | LVI-Low Vision Intl | MagniLink Vision with Full HD 1080p Camera      | MLVBASIC-FHD2   | R | \$3,338.00 | 10.00% | \$3,026.73 |
| V | Hardware | LVI-Low Vision Intl | MagniLink Vision with Full HD 1080p Camera      | MLVBASIC-TTS2   | R | \$4,398.00 | 10.00% | \$3,987.89 |
| V | Hardware | LVI-Low Vision Intl | MagniLink S Premium 2 – Portable FHD 108        | MLS-FHD-2       | R | \$4,043.00 | 6.00%  | \$3,828.92 |
| V | Software | LVI-Low Vision Intl | TTS Software WIN [Including US English + 1      | TTS-PC          | R | \$300.00   | 5.00%  | \$287.14   |
| V | Software | LVI-Low Vision Intl | TTS Software MAC                                | TTS-MAC         | R | \$300.00   | 5.00%  | \$287.14   |
| V | Hardware | LVI-Low Vision Intl | MagniLink TAB Including stand, 12.3" Microsc    | MLTAB-P-US      | R | \$5,378.00 | 10.00% | \$4,876.50 |
| V | Hardware | LVI-Low Vision Intl | MagniLink TAB Including stand, 12.3" Microsc    | MLTAB-US        | R | \$4,558.00 | 10.00% | \$4,132.97 |
| V | Hardware | LVI-Low Vision Intl | MagniLink ZIP Full HD 1 080p, 13"               | MLZ-FHD13       | R | \$3,320.00 | 10.00% | \$3,010.41 |
| V | Hardware | LVI-Low Vision Intl | MagniLink ZIP Full HD 1 080p, 13" w/Battery     | MLZ-FHD13-B     | R | \$3,620.00 | 10.00% | \$3,282.44 |
| V | Hardware | LVI-Low Vision Intl | MagniLink ZIP Full HD 1 080p, 13" w/Battery     | MLZ-FHD13-AB    | R | \$4,020.00 | 10.00% | \$3,645.14 |
| V | Hardware | LVI-Low Vision Intl | MagniLink ZIP Full HD 1 080p, 17"               | MLZ-FHD17       | R | \$3,470.00 | 10.00% | \$3,146.42 |
| V | Hardware | LVI-Low Vision Intl | MagniLink ZIP Full HD 1 080p, 17" w/Battery     | MLZ-FHD17-B     | R | \$3,770.00 | 10.00% | \$3,418.45 |
| V | Hardware | LVI-Low Vision Intl | MagniLink ZIP Full HD 1 080p, 17" w/Battery     | MLZ-FHD17-AB    | R | \$4,170.00 | 10.00% | \$3,781.15 |
| V | Hardware | LVI-Low Vision Intl | MagniLink Voice with battery preinstalled       | MLVOICE-2-A1-B1 | R | \$2,547.00 | 10.00% | \$2,309.49 |
| V | Hardware | Humanware           | Prodiqi Connect 12 V2 with SL10 Distance Car    | FGPG-1200       | R | \$3,408.00 | 10.00% | \$3,090.20 |
| V | Hardware | Humanware           | Prodiqi Connect 12 V2 with SL25 Distance Car    | FGPG-1203       | R | \$3,508.00 | 10.00% | \$3,180.88 |
| V | Hardware | Humanware           | Reveal 16                                       | FGPG-1300       | R | \$3,374.00 | 10.00% | \$3,059.37 |
| V | Hardware | Humanware           | Reveal 16with XY Table                          | FGPG-1302       | R | \$4,070.00 | 10.00% | \$3,690.47 |
| V | Hardware | Humanware           | Reveal 16i                                      | FGPG-1301       | R | \$4,370.00 | 10.00% | \$3,962.50 |
| V | Hardware | Humanware           | Reveal 16i with XY Table                        | FGPG-1303       | R | \$5,070.00 | 10.00% | \$4,597.22 |
| V | Hardware | Humanware           | Exploré 5                                       | FGEX-1000       | R | \$897.00   | 10.00% | \$813.35   |
| V | Hardware | Humanware           | Exploré 8                                       | FGEX-1016       | R | \$1,327.00 | 10.00% | \$1,203.26 |
| V | Hardware | Humanware           | Exploré 12 w/Stand                              | FGEX-1022       | R | \$1,847.00 | 10.00% | \$1,674.77 |

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| V | Hardware | Humanware    | BrailleNote Touch 32 Plus                      | FGBT-1100         | R | \$5,858.00  | 6.00%  | \$5,547.82  |
| V | Hardware | Humanware    | BrailleNote Touch 18 Plus                      | FGBT-1101         | R | \$4,858.00  | 6.00%  | \$4,600.77  |
| V | Hardware | Humanware    | BrailleNote Touch Leather Carrying Case        | ACCC-0021         | R | \$170.00    | 6.00%  | \$161.00    |
| V | Hardware | Humanware    | BrailleNote Touch Carrying Case (this includes | ACCC-0014         | R | \$259.00    | 6.00%  | \$245.29    |
| V | Hardware | Humanware    | Brailliant BI 20X cells w/input                | FGBR-1018         | R | \$2,240.00  | 6.00%  | \$2,121.39  |
| V | Hardware | Humanware    | Brailliant BI 40X cellsw/input                 | FGBR-1017         | R | \$3,736.00  | 6.00%  | \$3,538.18  |
| V | Hardware | Humanware    | Mantis Braille Display                         | FGBR-1103PT       | R | \$2,736.00  | 6.00%  | \$2,591.13  |
| V | Hardware | Humanware    | Victor Reader Trek (English)                   | FGTK-0100         | R | \$1,007.00  | 6.00%  | \$953.68    |
| V | Hardware | Humanware    | Stellar Trek                                   | FGAB-0001         | R | \$1,627.00  | 6.00%  | \$1,540.85  |
| V | Hardware | Humanware    | PIAF Pictures in a Flash Tactile Graphic Maker | 06-PIAF           | R | \$1,813.00  | 6.00%  | \$1,717.00  |
| V | Hardware | Humanware    | Mountbatten Braille Tutor                      | 06-MBTUTOR        | R | \$5,563.00  | 5.00%  | \$5,324.49  |
| V | Hardware | Humanware    | Embosser - Romeo 60 single-sided               | 06-ROMEO60        | R | \$3,857.00  | 6.00%  | \$3,652.77  |
| V | Hardware | Humanware    | Embosser - Phoenix single-sided                | 06-PHOENIX        | R | \$3,157.00  | 6.00%  | \$2,989.84  |
| V | Hardware | Humanware    | Embosser -Basic D / double-sided               | 06-BASICDV5       | R | \$4,357.00  | 6.00%  | \$4,126.30  |
| V | Hardware | Humanware    | Embosser -Juliet 120 / double-sided            | 06-JULIET120      | R | \$4,857.00  | 6.00%  | \$4,599.82  |
| V | Hardware | Humanware    | Embosser -Everest (Double sided cut sheet em   | 06-EVERESTV5      | R | \$4,857.00  | 6.00%  | \$4,599.82  |
| V | Hardware | Humanware    | Embosser - Gemini Super                        | 06-GEMINI         | R | \$9,900.00  | 5.00%  | \$9,475.54  |
| V | Hardware | Humanware    | Embosser - FanFold-D V5                        | 06-FANFOLDV5      | R | \$19,795.00 | 5.00%  | \$18,946.29 |
| V | Hardware | Humanware    | Embosser - BrailleBox                          | 06-BRAILLEBOXV5   | R | \$17,599.00 | 5.00%  | \$16,844.44 |
| V | Hardware | Humanware    | Victor Reader Stratus 12M with WIFI (English)  | FGSS-1054         | R | \$527.00    | 7.00%  | \$493.79    |
| V | Hardware | Humanware    | Victor Reader Stream New Generation            | 95-STREAM2NA-CAEN | R | \$527.00    | 5.00%  | \$504.40    |
| V | Hardware | eSight       | eSight v4                                      | ESIGHT            | R | \$6,033.00  | 5.00%  | \$5,774.34  |
| V | Hardware | Zoomax       | Acesight                                       | ACE               | R | \$4,337.00  | 10.00% | \$3,932.57  |
| V | Hardware | Zoomax       | Acesight S                                     | ACES              | R | \$3,037.00  | 10.00% | \$2,753.80  |
| V | Hardware | Zoomax       | Acesight VR                                    | ACEVR             | R | \$2,537.00  | 10.00% | \$2,300.42  |
| V | Hardware | Zoomax       | Luna 5   | LUNAS             | R | \$401.00    | 10.00% | \$363.61    |
| V | Hardware | Zoomax       | Luna 6   | LUNA6             | R | \$777.00    | 10.00% | \$704.54    |
| V | Hardware | Zoomax       | Luna 8   | LUNA8             | R | \$917.00    | 10.00% | \$831.49    |
| V | Hardware | Zoomax       | Snow 12  | SNOW12            | R | \$1,337.00  | 10.00% | \$1,212.32  |
| V | Hardware | Vision Buddy | Vision Buddy V2 - TV Watching System           | VBHD-V#           | R | \$3,037.00  | 10.00% | \$2,753.80  |
| V | Hardware | Zyrlo        | LyriQ OCR w/Battery & keypad                   | LYRIQ             | R | \$2,237.00  | 10.00% | \$2,028.40  |
| V | Hardware | Eschenbach   | Smartlux Digital                               | 1650-2A           | R | \$773.00    | 10.00% | \$700.92    |
| V | Hardware | Eschenbach   | Mobilux Digital Touch HD4.3"                   | 1651-1            | R | \$733.00    | 10.00% | \$664.65    |
| V | Hardware | Eschenbach   | Visolux Digital HD 7"                          | 1652-1            | R | \$1,137.00  | 10.00% | \$1,030.97  |
| V | Hardware | Eschenbach   | Visolux Digital XL FHD12"                      | 1655-1            | R | \$1,813.00  | 10.00% | \$1,643.94  |
| V | Hardware | Eschenbach   | Vario Digital FHD 15.6"                        | 1659-1            | R | \$2,786.00  | 10.00% | \$2,526.21  |
| V | Hardware | Eschenbach   | Vario Digital FHD Advanced with XY Table & B   | 1659-161          | R | \$4,116.00  | 10.00% | \$3,732.18  |
| V | Hardware | Eschenbach   | Vario Digital FHD Advanced 15.6"               | 1659-16           | R | \$3,086.00  | 10.00% | \$2,798.23  |
| V | Hardware | Envision     | EnVSION Glass                                  | ENVISION          | R | \$3,638.00  | 8.00%  | \$3,372.06  |
| V | Hardware | Envsion      | Envision Smith Frames                          | ENVFR             | R | \$491.00    | 10.00% | \$445.21    |

**RELATED SERVICES**

| RELATED SERVICE CATEGORY | Detailed Service Description | Manufacturer's Part Number | MSRP | DIR Discount % off MSRP | DIR Customer Price* |
|--------------------------|------------------------------|----------------------------|------|-------------------------|---------------------|
|                          |                              |                            |      |                         | \$0.00              |
| NONE                     |                              |                            |      |                         | \$0.00              |
|                          |                              |                            |      |                         | \$0.00              |
|                          |                              |                            |      |                         | \$0.00              |

Bid Package 2 Pricing Sheet  
DIR-TSO-TMP-236

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|  |  |  |  |  |  | \$0.00 |
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| <b>Additional Discount Based On Aggregate Sales</b> |  |                                  |                          |                            |                       |
|---|--|----------------------------------|--------------------------|----------------------------|-----------------------|
| <b>Contract Sales Threshold</b>                     | <b>Product or Category Description</b> | <b>Part Number if Applicable</b> | <b>Original Discount</b> | <b>Additional Discount</b> | <b>Total Discount</b> |
| NONE  |  |                                  |                          |                            |                       |
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